# ISC GROUP
# ISC GROUP GULF
## Your Reliable ICT Partner

bsia
british security industry association

SAMI

Security Association for
the Maritime Industry
www.seasecurity.org

## ISC GROUP GULF WLL
## COMPANY PROFILE

### Introduction

ISC Group Gulf WLL has unrivalled reputation in Qatar, for providing cost effective high quality ICT solutions and fully trained bilingual security guards, technicians and engineers. We are fully supported by reputable and quality certified international manufacturers and strategic business partners. Our highly qualified Management Team is dedicated to supplying our clients with complete ICT solutions with budget from residential security solutions and access control to challenging turnkey ICT solutions and services.

ISC Group Gulf WLL have built strong alliances with security and ICT systems manufacturers and suppliers throughout the Arabian Gulf, Europe and the USA, placing us in the enviable position of being able to provide the very latest and most cost-effective equipment for our client's needs. All equipment is supplied with original supplier licenses.

Having formed these good relationships with key suppliers and manufacturers, we are able to keep ourselves at the forefront of technology. Being constantly up to date with the latest innovations and developments allows us to offer an international standards service,

providing comprehensive solutions to address ICT problems. We have structured our company to best understand and supply the services our clients really need. Having gathered the people, technology and systems, our commitment is to deliver these services to the total satisfaction of our Clients. We have organized our company to focus our resources on this commitment Whatever our client's requirements are – ISC Group can provide them with complete and highly professional ICT solution and services.

# ABOUT US

Since its establishment in 1999 - ISC Group Gulf – has made tremendous strides in improving the level and quality of service to its customers, building on its unrivaled success in security solutions and services, persistently being delivered to its high-end clients in critical sites across a multitude of business sectors in Military, Government, diplomatic, Oil & Gaz, private sector and banking entities in Qatar.

Today, ISC Gulf's capabilities are far beyond surveillance and security systems with high caliber professionals and best of the breed suppliers in the ICT emerged industry, ISC Gulf is honored to serve its customers with comprehensive ICT solutions.

The nature of our clients demonstrates our ability to meet the high expectations and huge demands that we are challenged with and satisfy these clients on all fronts. Approaching the important aspects of security and ICT demand in a structured and procedural manner has proven successful and has given ISC Group the ability to provide and continue to provide a professional set of services in the State of Qatar.

Using our strengths and core competencies, ISC Group are a successful competitor in the market with a very competitive edge and by listening to each client and analyzing their business pain and requirements, ISC Group have developed recommendations and followed through with exceptional delivery that has not only met the satisfaction of the client but achieved its objectives and through these successful achievements, built strong relationships with our clients who have trust and faith in our ability to both deliver and return effective results.

ISC Group sincerely believes it has a competitive edge over its peers in delivering not only complex technical turnkey ICT technology solutions but well managed and trained staff, which complement one another in making these services work for the client, bringing technology, operations and procedures together to deliver one end-to-end solution.

With our office based in Doha, ISC are well positioned to extend our professional solutions and services throughout the State of Qatar and ensure we can respond promptly and effectively when problems may occur.

# VISION

Our vision is to be a market leader, to define parameters and to shape the future of ICT Estate, in line with our mission. To protect the investment and enhance the experience of our clients.

# MISSION

We aim to provide a quality and extensive ICT solutions and  service, tailored to suit our clients' needs, maintaining our advance competitive edge.



**CORE VALUES**

As a company and individual, we value integrity, equality, service, responsibility, accuracy, respect, dedication, improvement, credibility, quality and professionalism. We will continue to provide an extensive and high quality service for our customer.



**OBJECTIVES**

We have structured our company to the best understand and supply to the services our clients want. Having gathered together the people, technology and systems, our commitment is to deliver these services to the total satisfaction of our clients. We have organized our company to focus our resources on this commitment and maintain strong relationship, removing all uncertainty of our abilities and build our strengths on the back of these key relationships.

# RANGE OF SERVICE

**Security solutions & services**

- CCTV systems
- Intrusion detection systems
- Access control systems
- Integrated surveillance systems
- Man guards
- Managed services
- Public security
- Risk assessment
- Special events
- Maritime security

**Smart City solutions & services**

- WDM transmission solutions
- FTTH solutions & auto provisioning systems
- IPTV systems
- Business modeling and operational services
- Network rollout services
- Project management
- Home automation

**Data Center solutions & services**

- HyperConverged systems
- Switching & Routing systems
- Passive site preparation
- NOC managed services

## SECURITY SERVICES
Talk to us about your Security requirements.

Our guarding services will enhance your business and facilities, providing total security coverage without being overly intrusive.

Our guards are usually former police or military personnel. Most guards are trained to BSIA/KSIA/SASI standards and certificated. From the moment they arrive in Qatar, we spend time training them on the use and operation of CCTV, Electronic Access Control & Intruder/Fire Alarm systems and various procedural processes including access control, internal and external communication, First Aid, fire fighting and fire evacuation, bomb threat / bomb blast/explosion. We also give them «site specific» and refresher training provided from our office in Doha Our guards will direct and record the movement of visitors, contractors, staff and personnel within the various areas of your facilities, ensuring that all are treated with respect and that all personnel are safe and secure at all times while with you.

In using Electronic Guard Patrol systems in certain locations we are able to ensure proper and effective patrol procedures.

Our 24 hour control room and mobile patrol service, regularly monitors all locations and provides our clients with the knowledge that our back office team are in contact at all times. Our management fully understand the complexity of the security coverage for facilities and are prepared to act flexibly, subject to the recommendations and regulations of the Client.

## SPECIAL EVENTS
In Qatar we are fortunate to have a very busy calendar of Special Events across the country.

Such events demand additional security requirements, such as crowd management, supervision of the general public, assisting with access to venue, personal possessions / bag search and VIP personal protection.

ISC are often asked to provide Guards for a number of sporting events, public and private social gatherings, weddings and company promotions.

Whatever the requirements, large or small, we can provide a security solution.

Contact our team!

# SECURITY CONSULTANCY AND RISK ASSESSMENTS

ISC prides its self on the quality and breadth of experience our employees have. We offer a comprehensive consultancy & risk assessment service, which is tailored to meet each client's requirements, providing solutions in all aspects of security-integrated systems for Government, commercial and the private sectors within Qatar and abroad.

Safeguarding your organisation is only possible once you fully understand the types and levels of risk your business faces. Our Risk Assessment will identify all your security issues for you.
All organisations face some degree of security risk. Failing to recognise and manage these risks could seriously jeopardise even the most successful business, leaving it vulnerable to costly interruption of operations – or even more serious hazards.

## OUR SECURITY RISK ASSESSMENT CAN:

• Evaluate any part of your business, or your entire organisation
• Analyse potential risks.
• Scrutinise your current security systems and procedures
•  Provide a detailed set of practical recommendations
• Advise on system performance and coverage

# HYPER-CONVERGED SOLUTIONS

We are partners with the WORLD LEADERS in hyper-converged infrastructure for Enterprise Data Centers, Nutanix simplifies datacenter infrastructure by integrating server and storage resources into a turnkey appliance that is deployed in just 30 to 60 minutes, and runs any application at any scale.

IT is asked to do more, faster and at lower costs. They require new ways to rapidly deliver business applications and IT services while driving down overall TCO Hyperconverged infrastructure natively integrates compute and storage into a single x86-based server deployed in scale-out clusters. It reduces power and space, and dramatically eliminates storage complexity

Nutanix hyperconverged solutions are uniquely built using web-scale technologies and architectures that originated in large Internet and cloud companies, such as Google, Facebook and Amazon. We guarantee to our client:

•       Limitless scalablity
•       Fastest time to value
•       Smallest footprint
•       Time for your IT people to focus on internal request
•       Lower cost

**Want to proof the concept ... ask us to schedule a demo or to size a trial system for you to test in your own data center.**

# OUR TECHNICAL TEAM INSTALLATIONS

Our specialist, trained team of technicians are able to provide cost effective high quality security installation and maintenance capability using "state of the art technology", all installed by our highly trained technical team.

With years of experience in the latest methods and practices it is our aim to find the most cost effective and flexible system for any business.

Our installation of computer systems, EACS, barriers, turnstiles, blockers, gates, CCTV, alarm systems, radar systems, RFID, locking systems, vaults & safes, ATMs, biometrics, printers and various other electrical/electronic and ballistic security related systems are completed to the clients individual requirements.

We allocate a dedicated Project Manager and Engineer in order to ensure the smooth running of the project.

All our installation engineers are factory trained in Lenel & Controlsoft systems, Broughton Controls heavy equipment, Avon Armour ballistics, Guardall Alarm, CCTV and intruder alarm systems. Our team includes specialists in vaults & locking systems, fire alarm, radar & programming.

In summary, ISC is capable of meeting the varied and rigours requirements of most projects, whilst still being able to retain that "personal touch" that many customers need to ensure the system is moulded to their exact specifications.

# INSTALLATION SERVICE

Fully qualified engineers are available to install CCTV, Access Control and Intruder Alarm systems to the precise requirements of the client. Based on the scope of works each client is allocated a project manager and a dedicated engineer until the completion of works. Daily of weekly progress reports can be provided if so required.

All of our Systems Managers and staff have a high degree of technical knowledge and experienced in the latest methods and practices required to successfully complete works programs.

# PREVENTIVE MAINTENANCE SERVICE

This service is intended to reduce the number of system faults that may occur over a given period and extend the operational life of the system.

# CORRECTIVE MAINTENANCE SERVICE

Utilizing fully trained mobile engineers we are able to provide this service through our central coordination centre and call out management system. This service can be available 25 hours a day, 365 days a year with client specified response times based on fault categories. All reports and administration requirement can be met and customized to each client requirements.

## MARITIME SECURITY

In the world today, maritime piracy is on the increase. Vessels, ranging from cargo to oil tankers and private yachts require their crew and cargo to be protected against attack from pirates.

We, at ISC, can provide business solutions for a wide range of maritime security and anti-piracy services. We retain a team of former Military Maritime Security personnel who are highly qualified, International Ship and Port Facility Security (ISPS) certificated, Maritime Protection Officers and have extensive experience in operating in such environments.

**Our team includes specialists from Elite forces, Counter Terrorism and Intelligence, the services we provide are:**
• Anti-Piracy Consultants
• Maritime Threat Assessments
• Ship Security Officers
• Maritime Security and Anti-Piracy Teams.

**ISC** is a Member of



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## SMART CITY SOLUTIONS

We have partnered with best of the breed technology suppliers to bring together an integrated solution based on Fiber To The Home technology concept, being the platform of smart services hyper convergence systems such as IPTV, Surveillance and IP Centric Telephony.

We are capable to build unique broadband networks in your residential and or commercial properties that will differentiate your properties and satisfy your tenants far beyond anybody else, we cover the following areas with design, supply and commission:

1. Passive Optical Fiber Network
2. Active Optical Fiber Network
3. Automation and control systems
4. IPTV system
5. IP Centrics Telephony system
6. Surveillance, access control systems
7. We can run the network operation in a business model that suites all parties

**How your business will benefit:**

• You will be able to apply your corporate identity on utilizing your infrastructure system
• Integrate surveillance, IP Telephony services with IPTV
• Use the infrastructure to manage your assets, communicate with your tenants and deliver unique services
• Your properties and tenants are your own potential marketplace why to give it all away
• Promote other business lines to your tenants in your own marketplace and generate more revenue

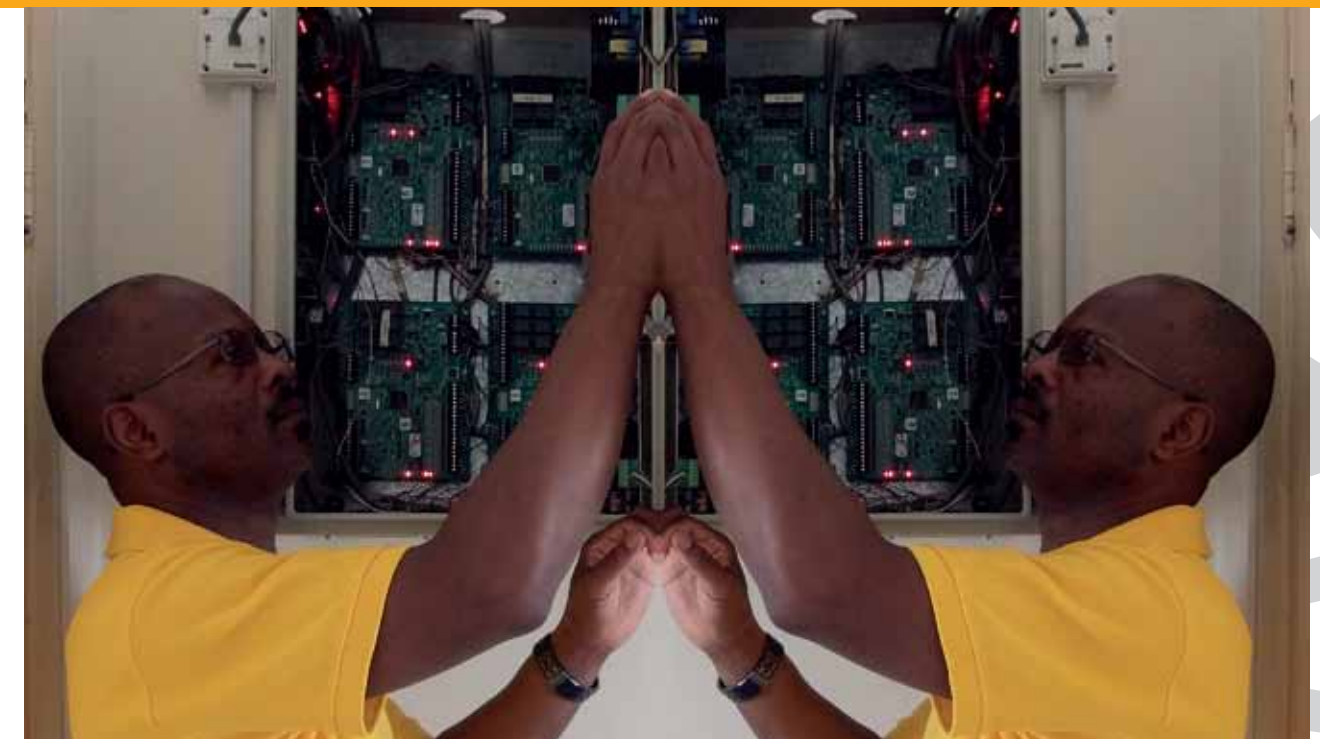**Want to know more…  talk to us to schedule a meeting to discuss the proposition**

# CLOSE PROTECTION SECURITY

We provide Close Protection security for international and local companies for visiting foreign dignitaries and corporate VIPs.

Our operatives have the ability to operate discreetly and professionally in high or low profile environments, whilst maintaining the capability to protect the principal in all situations. This allows the principal and their staff to focus on their schedule without having to organize their own personal safety.

## LENEL SYSTEMS INTERNATIONAL, INC. IS THE GLOBAL LEADER IN ADVANCED SECURITY SYSTEMS.

Lenel Systems International, Inc. is the global leader in advanced security systems, developing software and hardware that effectively and efficiently protects buildings, people and assets. Ninety-two of the Fortune 100 companies utilize Lenel products. Open systems/architecture and easy integration were founding principles of Lenel, and remain at the forefront of Lenel's evolution and innovation in a security world increasingly turning to cloud-based solutions and mobile monitoring. With over 20,000 systems in 93 countries, Lenel maintains leadership in flexible, scalable, integrated security solutions.

The company is part of UTC Climate, Controls & Security, a business unit of United Technologies Corp. (NYSE:UTX). In 2010, UTC purchased GE Security expanding Lenel's product and platform portfolio. - Lenel

# BROUGHTON CONTROLS

Broughton Controls has over 35 years experience in the design, manufacture, installation and service of a vast range of entrance control and perimeter protection solutions throughout the UK and EMEA Regions. Ranging from vehicle road blockers, security barriers and pedestrian equipment including pedestrian speed gates and impact tested PAS 68 products.

Broughton Controls pride themselves on not merely supplying equipment but providing solutions to their client's problems by helping design systems for each specific project, by utilizing their vastly experienced engineers and the latest auto-CAD design system. Broughton's use this experience to their advantage giving them the ability to design new or customize their existing products to meet exact customer requirements, whilst using standard control and automation systems to maintain reliability. This allows a precise solution to each customer's requirements, rather than the compromise of trying to use existing, off-the-shelf products. – Broughton Controls

AXIS COMMUNICATIONS

BROUGHTON HIGH SECURITY

Guardall
A UTC Fire & Security Company

MARCH networks

eona

ANEVIA

advoco SOFTWARE

BOON EDAM

GUNNEBO

HIKVISION

OPTEX

NUTANIX.

PacketFront
The Future of Broadband. Today

transmode

HUBBELL
Hubbell Premise Wiring

COS SYSTEMS

LENEL
A UTC Fire & Security Company
OnGuard VALUE ADDED RESELLER

Controlsoft

OnGuard

**THANK YOU**
ISC GROUP GULF WLL
**COMPANY PROFILE**